



## PD Partner PDQ offers smaller firms an Affordable enterprise class solution.

**Annapolis, MD (May 4, 2005)** – Foundation Software Laboratories Inc. (fslj.net), a leader in Financial Management Software for the Legal and Professional Services industries, announced **PD Partner–PDQ** today, a new financial management suite of products designed to deliver sophisticated functionality to smaller firms at a fraction of the cost of traditional full featured products. This new offering represents a significant advantage for small law firm customers. With a target audience of law firms with between 5 and 15 attorneys, **PD Partner–PDQ** can now provide the features and functionality large firms have enjoyed for years. **PD Partner–PDQ** is based on FSLI's standard PD Partner suite of integrated financial Management modules adapted to the small firm environment.

The **FSLI PD Partner Financial Management Suite** has been providing integrated accounting systems in mid to large size firms with hundreds of timekeepers for over 24 years. Now FSLI has taken the same technology and modified it to allow firms with limited resources to take advantage of the same functionality. **PD Partner–PDQ** includes all of the time keeping, billing, accounting and business intelligence applications a firm needs as a completely integrated suite. **PD Partner–PDQ** addresses the increasingly complex client billing issues such as task and electronic billing, customer specific rates and bill styles, split billing and even fixed fee and cost plus billing scenarios that challenge the accounting systems traditionally designed for smaller firms.

Smaller firms face the same accounting, reporting and client services challenges as larger firms but often lack the personnel and monetary resources to respond effectively. By offering a robust product with a suite of services tailored specifically for the small firm marketplace, FSLI provides a complete turnkey system with a reasonable cost of ownership model.

"The real key to making this program work is in FSLI's new streamlined implementation process. In order to ensure this feature rich product could be implemented in a matter of days at drastically reduced costs, FSLI had to revamp its approach to implementation management. Now, though the use of Web technology, a comprehensive client survey and a pre-configured database, **PD Partner–PDQ** can be up and running in less than a week. Through our ISV relationship with Microsoft, we can offer MS SQL Server to our **PD Partner–PDQ** clients at a significantly reduced cost. The end result is that **PDQ** clients will have access to the same technologically larger law firms have enjoyed and will be able to compete for business more effectively."

Carl Mack – President and CEO for FSLI

### **About Foundation Software Laboratories. Inc.**

FSLI is a developer and marketer of innovative Financial and Practice Management software for medium-to-large size law firms. Since 1981, FSLI has been helping law firms reduce costs and increase profitability by improving the efficiency of their accounting practices. FSLI has kept pace with technology, creating five complete generations of product over its history. Version 10 of PD Partner runs on the Microsoft™ Windows/SQL platform. With deployments ranging from 8 to over 1700 timekeepers, FSLI offers significant benefits to any size firm. FSLI, a privately held company, is headquartered in Annapolis, MD.

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