



Veteran Sales and Marketing Executive joins FSLI Management Team

Denise Wikman appointed VP, Sales and Marketing

Annapolis, MD (January 30th, 2004) – Foundation Software Laboratories Inc. (fslipartner.com), a leader in Financial Management Software for the Legal and Professional Services industries, announced today that Denise Wikman has joined the management team as Vice President, Sales and Marketing. With more than 23 years of experience in the high tech industry, Ms. Wikman brings a wealth of business development and sales experience to the FSLI team. Ms. Wikman is charged with developing the marketing strategy and building a sales force for FSLI's latest product suite, The Practical Digital Partner (PD Partner).

"FSLI is very excited to have Denise as part of our rapidly expanding team. Denise brings leadership skills as well as extensive experience in sales and marketing from her previous sales and management roles with companies including Xerox, Digital, Tandem, Compaq and Citrix Systems. Her knowledge of technology makes her a valuable addition to the FSLI team. With the addition of Denise, FSLI can now build a sales organization worthy of our products and support. Denise began her sales career in the legal marketplace working for Xerox and has maintained extensive contacts within the industry." -Carl Mack, President and CEO of FSLI.

"I am delighted to be here, this is a tremendous opportunity to build a worldclass sales organization at FSLI. After speaking with many current FSLI clients, it is obvious to me that the company has provided superior products and quality customer care for more than 20 years. Our task in 2004 is to build a sales and marketing organization to deliver the message to the legal community nationwide." -Denise Wikman.

About Foundation Software Laboratories. Inc.

FSLI is a developer and marketer of innovative financial and practice management software systems for medium-to-large size law firms. Since 1981, FSLI has been helping law firms reduce costs and increase profitability by improving the efficiency of their accounting practices. FSLI has kept pace with technology, creating five complete generations of product over its history. Version 10 of PD Partner runs on the [Microsoft](#)™Windows/SQL platform. With deployments ranging from 8 to over 1700 timekeepers, FSLI offers significant benefits to any size firm. FSLI, a privately held company, is headquartered in Annapolis, MD.

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